



## STATE OF CONNECTICUT

BOARD OF TRUSTEES

FOR THE STATE COLLEGES

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## RESOLUTION

concerning

DEAN OF THE SCHOOL OF GRADUATE  
 STUDIES AND CONTINUING EDUCATION

at

SOUTHERN CONNECTICUT STATE COLLEGE

July 23, 1982

- WHEREAS, Southern Connecticut State College has conducted a search to fill the position, Dean of the School of Graduate Studies and Continuing Education, and
- WHEREAS, The President of Southern Connecticut State College after due consultation with the faculty, has recommended the appointment of Dr. Rodney A. Lane, now therefore, be it
- RESOLVED, That, effective August 1, 1982, under the terms and conditions of the Trustees' Personnel Policies, Dr. Rodney A. Lane be and hereby is appointed Dean of the School of Graduate Studies and Continuing Education at Southern Connecticut State College, at an annual salary of \$40,000. Contract expires July 31, 1984.

A Certified True Copy:

*James A. Frost*  
 James A. Frost  
 Executive Director

RODNEY A. LANE  
 14C Kenneson Road  
 Somerville, MA 02154  
 Phone: (617) 666-3233

Bachelor of Science in Science Education 1957  
 Master of Science in Research and Testing 1960  
 Doctor of Education in Science Education 1966,  
 Florida State University

**OBJECTIVE:** A challenging position that requires the creative application of management, human relations and organizational skills to improve and extend educational opportunities, while maintaining an open, productive and cost-effective working environment.

**QUALIFICATIONS:** Established record of successful organizational development in business and education including: Organized the Science Division for a new Community College; Taught Physical/Science and Chemistry; Developed, obtained funding for, and directed a two million dollar Migrant Education Program that worked with migratory agricultural workers from Florida to New York; Reorganized a K-9 University Demonstration School that was noted for problems into a model school noted for academic achievement; Took over a declining Continuing Education unit at Florida Atlantic University and built a strong, organization based on profit center accountability; Taught science education, tests and measurements, research methods and achieved rank of full professor with tenure; Selected by the National University Continuing Education Association to develop and conduct a nationwide series of marketing Conferences for educational administrators; Reduced the cancellation rate of Boston State College Continuing Education courses from over forty percent to below ten percent, moved the operation from a deficit position to a positive position, and initiated an on-line registration system within fifteen months after being appointed as Dean; Established a Home Health Agency that is presently doing business in excess of one million dollars a year and is recognized as a leader in the development of problem oriented medical records.

**SKILLS:**

Administration

Responsible for comprehensive planning, establishing goals, developing programs, staff development and budgeting as Dean of Graduate and Continuing Education at Boston State College and Medi-Health, Inc. which I am affiliated with as an officer and director.

Coordinator

Coordinated wide range of training and development programs for such firms as IBM, Pratt Whitney, Motorola, Modcomp as well as for state and local government agencies and associations, ranging from a half-day seminar to complete graduate degree programs.

Program Development

Participated in design, development and presentation of programs including: Principles of Management, Problem solving and Decision Making, Organizational Behavior, Managing Conflict, Inter-Personal Relationships, Communications, Managing the Marginal Employee, Motivating Employees, Managing Time, Leadership among others. Activities in program development range from needs analysis and performance audit through evaluation of immediate and long-term results as well as side effects. Programs developed and presented range from skills teaching via programmed learning and/or simulation to top level management training.

## SKILLS (continued)

### Public Relations

Acutely aware of the value of sensitive, effective public relations within the organization, with clients and the community. Participated in many comprehensive public relations programs designed to change firm, organization or community attitudes toward an institution or program.

### Motivating and Enabling

Skilled at extracting untapped potential in others, identifying challenges in necessary tasks and promoting self-confidence in employees. Resourceful in suggesting practical application for unique characteristics of different people.

## PROFESSIONAL EXPERIENCE:

November 1979 to Present	Dean, Graduate and Continuing Education, Boston State College, 625 Huntington Avenue, Boston, MA 02115.
July 1978 to November 1979	Leave of absence from Florida Atlantic University to work as consultant to National University Continuing Education Association in Organizational Development and Marketing.
July 1967 to July 1978	Dean of Continuing Education, Tenured Professor of Education, Superintendent of the Alexander D. Henderson University Demonstration School. Florida Atlantic University, Boca Raton, FL 33431.
July 1964 to July 1967	Director, Migrant Education Center and Associate Professor, Assistant Director, Testing and Evaluation, Florida Atlantic University.
July 1964 to July 1962	Chairman, Science Division and Director of Institutional Research, Edison Community College, Fort Myers, FL.
Prior	Science and Mathematics teacher.
Also 1975 to Date	Vice-President and Director, Medi-Health, Inc. 3500 N. State Road 7, Ft. Lauderdale, FL 33319.

## PROFESSIONAL ASSOCIATIONS

1. Board Member or Officer  
President, Association of Graduate Deans of  
Northeastern State Colleges  
Member, Policy Board, District V Teacher Corps Project  
Member, Advisory Board, Boston Public Schools External  
Diploma Program  
Member, National University Continuing Education Association  
Publications Committee  
Member, National University Continuing Education Association  
Information Services Division Executive Committee  
Alternate Board Representative  
New England Region,  
National University Continuing Education Association

PROFESSIONAL ASSOCIATIONS (continued)

2. Memberships (Selected)

American Association for the Advancement of Science  
American Association of Physics Teachers  
American Association of University Professors  
Blue Key (Lifetime Honorary Member)  
Phi Delta Kappa  
National Science Teachers Association  
Smithsonian Associate  
Adult Education Association

REFERENCES:

Dr. James P. Jones  
Vice-President for Academic Affairs  
Boston State College  
625 Huntington Avenue  
Boston, MA 02115 Telephone (617) 731-3300, ext. 253

Dr. Kenneth Michels  
Vice-President for Academic Affairs  
Florida Atlantic University  
Boca Raton, FL 33431 Telephone (305) <sup>393-3000</sup> ~~395-5100~~, ext. 2241

Dr. Kenneth Young  
Executive Director  
National University Continuing Education Association  
One Dupont Circle, Suite 310  
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Dr. Glenn Goerke  
Chancellor  
Indiana University East  
2325 Chester Boulevard  
Richmond, IN 47374 Telephone (317) 966-8261, ext. 202