

THE CONNECTICUT STATE UNIVERSITY

P.O. Box 2008 • New Britain, Connecticut 06050 • (203) 827-7701

RESOLUTION

concerning

TEMPORARY APPOINTMENT OF DR. DIMITRIOS PACHIS
as
ACTING DEAN, SCHOOL OF PROFESSIONAL STUDIES

at

EASTERN CONNECTICUT STATE UNIVERSITY

JANUARY 15, 1988

BE IT RESOLVED, That Dr. Dimitrios Pachis is temporarily appointed as Acting Dean, School of Professional Studies, at Eastern Connecticut State University, effective February 1, 1988 through July 1, 1988, at a bi-weekly rate of \$2,068.97 (annualized \$54,000).

A Certified True Copy:



Dallas K. Beal
President

DIMITRIOS S. PACHIS

Age: 41
Marital Status: married, three children
U.S. citizen

Home Address:

17 Olsen Drive
Mansfield, Conn. 06250

Business Address:

Department of Economics and
Management Sciences
Eastern Connecticut State
University

Telephone:

Home: (203) 487-1601

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Education

Ph.D. (Economics), January 1982
M.A. (Economics), May 1977
University of Massachusetts, Amherst, Massachusetts

M.B.A. (Marketing), May 1973

University of Hartford, West Hartford, Connecticut

B.S. (Economics/Business), June 1970
College of Industrial Studies, Pireus, Greece

Dissertation

Title: "The History of the U.S. Airline Industry: The
Conditions of Its Capital Accumulation, 1946-75"

Languages: Greek-fluent

Teaching Experience

9/83 to present Associate Professor of Economics and
Management Sciences
Eastern Connecticut State University
Willimantic, Connecticut

9/78 to 8/83 Assistant Professor of Economics and
Management Sciences
Eastern Connecticut State University
Willimantic, Connecticut

9/76 to 8/78 Instructor of Economics and Business

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|--------------|--|
| | University of Hartford West Hartford, Connecticut |
| 9/73 to 8/76 | Graduate Teaching Assistant University of Massachusetts Amherst, Massachusetts |
| 9/72 to 5/73 | Graduate Teaching and Research Assistant University of Hartford West Hartford, Connecticut |

Teaching Activities

Courses taught at E.C.S.U.

ECO 200 Principles of Economics I
 ECO 201 Principles of Economics II
 ECO 215 Applied Statistics
 ECO 301 Intermediate Microeconomic Analysis
 ECO 310 Contemporary Economic Issues
 ECO 340 Business Cycles and Forecasting
 ECO 370 History of Economic Thought
 ECO 465 Honors Seminar in Economics/Business
 BUS 245 Finance
 BUS 345 Corporation Finance
 BUS 326 Sales Management

Courses taught at other universities

Graduate courses in Corporation Finance
 Graduate courses in Managerial Economics
 Intermediate Macroeconomics

Teaching Effectiveness

In my nine years of teaching at E.C.S.U. I have worked diligently to provide my students with the finest quality of teaching and academic assistance. Also, I made it my central responsibility to give all my students solid advice and professional guidance. As expected, my students have shown a genuine appreciation for my commitment to teaching them and of my constant concern for their intellectual and professional growth. In spite of my very rigorous academic standards, my students have on balance rated me as a good to excellent instructor in all of my lower and upper level classes. In my pursuit of academic excellence, I have been constantly revising and enriching the content of my courses, as well as introducing new ones. In addition, I have attended seminars on teaching and advising techniques.

To keep abreast with my professional field, I study

incessantly and conduct academic research. In my efforts to improve the academic and social life of the E.C.S.U. community, I have delivered presentations, offered seminars, organized a very successful series of faculty colloquia, and participated in numerous intellectual discussions. Academic excellence for me is an issue of personal gratification as well as a professional obligation. With other departmental colleagues who share the same goal of fostering academic excellence, I have created and taught honors seminars and invited guest speakers in the classroom.

University and Community Activities

(A) Since my last promotion: 1983 to present

- Institutional Assessment Task Group, year 1986-1987
- C.S.U. SEED Committee in charge of assessing training needs top financial managers of the State of Connecticut, Fall 1986 to present
- Senator At Large, Fall 1983 to Spring 1985
- Treasurer of AAUP, Fall 1983 to Spring 1984
- Budget and Allocation Committee, Fall 1983 to Spring 1984
- Foreign Student Advisor, Fall 1983 to Spring 1984
- Chairperson of Department Evaluation Committee, Fall 1983 to Spring 1987
- Department Search Committees. Since Fall 1983 I have either chaired or served as a member on most of the department search committees
- Committee on Non-Discrimination, Fall 1986
- AAUP Grievance Officer, Fall 1983 to Fall 1984
- Department Honors Committee, Fall 1985 to present
- Advisory Committee to Chase Institute, Fall 1985 to present
- Faculty Advisor, Economics and Business Club, Fall 1984 to Spring 1985
- Co-Chairman, Program for Hellenic Studies, University of Connecticut, Fall 1982 to present

(B) Activities prior to Fall 1983

- Senate Budget Committee, Fall 1978 to Spring 1980
- Senate Organization Committee, Fall 1979 to Spring 1980
- Department Senator, Fall 1979 to Spring 1983
- Task Force Committee for Fiscal Affairs of the NEASC Self-Study, 1980
- Advisory Committee to the School of Continuing Education, Fall 1980 to Spring 1982
- Faculty Advisor, International Students Committee, appointed by President Charles Webb, Fall 1980 to Spring 1982
- Faculty Advisor, E.C.S.U. International Students Association, Fall 1980 to Spring 1982
- CSU-AAUP Committee on Auditing, Fall 1980 to Spring 1980
- CSU-AAUP Committee on Salary Structure, Fall 1981 to Spring 1981
- Committee on Social Relations at E.C.S.U., Fall 1980 to Spring 1980
- New England Studies Committee, Fall 1981 to Spring 1982
- General Education Committee, Fall 1982 to Spring 1982
- Treasurer of AAUP, Fall 1982 to Spring 1983
- Coordinator and lecturer, The University of Connecticut Hellenic Studies Program, Fall 1982 to Spring 1983
- Committee for the development of the Classical Studies Minor at E.C.S.U., year 1983

In addition, through the years I have tried to develop a spirit of harmony and cooperation among the faculty and to work collectively for the integrity, growth, and quality of the department and university programs. I pride myself for my total devotion in helping my department excell. For this reason, I make myself available to my colleagues and to students even during summers and intersessions. There are virtually no departmental affairs that I did not try to provide my positive contribution. It is in this vein that I have accepted the position of Department Chairman, beginning Fall of 1987.

My involvement in the various cultural and educational organizations of the outside community is quite extensive.

Professional activities

(A) Publications

- Dimitrios Pachis and John P. Listro, "Financial Information and Effective Financing Techniques by the Small Business Firm," **Connecticut CPA Quarterly**, Volume 50, Number 4, June 1987, pp. 8-14.

- Dimitrios Pachis and John P. Listro, "Improving the Borrowing Strength of the Small Business," (Abstract), **Proceedings of 1986 Northeast Business & Economic Conference**, pp. 125-126.

- Dimitrios Pachis, "This Tax Plan Is the Right One," guest article analyzing tax structure of the State of Connecticut, in **Norwich Bulletin**, February 8, 1981.

(B) Research

- Ph.D. Dissertation: "The History of the U.S. Airline Industry: The Conditions of Its Capital Accumulation, 1946-75," University of Massachusetts, Amherst, Massachusetts, January 1982.

- Dimitrios Pachis and John P. Listro, "Financing Patterns of Businesses Over the Business Cycle," paper accepted for presentation at the **1987 Northeast Business & Economic Conference**, in Boston, Massachusetts, November 1987.

- Dimitrios Pachis and Rhona Free, **Principles of Macroeconomics Study Guide**, 1984. This Study Guide would need additional work before submitting for publication. It has been used rather successfully in Dr. Free's as well as in my classes.

(C) Book Reviews for Publishers

- Block & Hirt, **FOUNDATIONS OF FINANCIAL MANAGEMENT**, 3rd Ed., Richard D. Irwin, Fall 1982.

- B. J. Campsey and Eugene F. Brigham, **INTRODUCTION TO FINANCIAL MANAGEMENT**, The Dryden Press, 1985.

- Lawrence J. Gitman, **BASIC MANAGERIAL FINANCE**, Harper & Row, February 1987.

(D) Paper Presentations, Lectures, Seminars

- "Improving the Borrowing Strength of the Small Business," a research paper presented at the 1986 Northeast Business & Economic Conference, Lowell, Massachusetts, November 6, 1986.

- "Prospects of U.S. Economy," T.V. appearance on channel 13, Hartford Connecticut, Spring 1987.

- "Greece: The Price of Progress," a lecture based on preliminary research on the economic development of Greece in the last three decades. Mansfield, Connecticut, April 28, 1983.

- "Financial Information and Effective Financing Techniques," lecture at a faculty colloquia series, E.C.S.U., May 6, 1987.

- "Prospects of Greek Language and Culture in U.S.A.," lecture at the annual convention of the Hellenic Society Paideia, Hartford, Connecticut, February 7, 1987.

- "The Organization and Management of the International Hellenic Center," a lecture presented at the University of the Aegean, Rhodes, Greece, July 30, 1987. As a founder of the Center, I was a special guest of the University and of the Greek government.

- "Modern Greek Letters in U.S.A.," an address at the annual convention of the Hellenic Society Paideia, Stamford, Connecticut, September 10, 1983.

- Seminar on "Working Capital Management," presented with John P. Listro, E.C.S.U., March 30, 1985.

(E) Conferences & Workshops

- Eastern Economic Association, annual convention, Washington, D.C., March 5-6, 1987.

- Northeast Business & Economic Conference, Lowell, Massachusetts, November 6, 1986.

- American Economic Association, annual convention, New York City, December 28-29, 1985.

- Eastern Economic Association, annual convention, New York City, March 15, 1984.

- Eastern Economic Association, annual convention, Hartford,

Connecticut.

- College and University Business Instructors of Connecticut (CUBIC), conference on "Internationalizing the Business Curriculum," at the C.C.S.U. campus, November 8, 1984.

- Annual Conference of the Small Business of Connecticut, Middletown, Connecticut, Fall 1985.

- AAUP Collective Bargaining Congress. Workshops for Grievance Officers, Washington, D.C., December 3-4, 1982.

- Workshop on Student Advising, Boston, Massachusetts, 1983.

- In addition to the above, I have attended numerous local presentations and symposia.

Consulting

My consulting experience has been with medium and small-sized firms, and in the areas of Finance and Marketing. I have prepared business plans, loan request packages, and have consulted business in general areas of concern. I have also prepared a thorough economic study of individual life time earnings for a court case.

