



P.O. Box 2008, New Britain, Connecticut 06050
(203) 827-7700

Office of the President

RESOLUTION

concerning

APPOINTMENT OF

LARRY SCHILLING

as

DIRECTOR OF FACILITIES OPERATIONS

at

SOUTHERN CONNECTICUT STATE UNIVERSITY

July 22, 1988

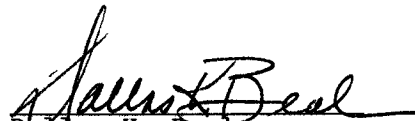
WHEREAS, Southern Connecticut State University has conducted a search to fill the position, Director of Facilities Operations, and

WHEREAS, The President of Southern Connecticut State University, after due consultation with the faculty, has recommended the appointment of Larry Schilling, and

WHEREAS, President Beal concurs in this recommendation, now therefore, be it

RESOLVED, That effective August 1, 1988, under the terms and conditions of the Trustees' "Personnel Policies for Management and Confidential Professional Personnel," Larry Schilling be and hereby is appointed Director of Facilities Operations at Southern Connecticut State University, at a bi-weekly salary rate of \$2,337.17 (annual salary of \$61,000).

A Certified True Copy:


Dallas K. Beal
President



Larry G. Schilling
51 Perkins Road
Bethany, CT 06525
(203) 393 - 3045

SUMMARY OF QUALIFICATIONS

Seventeen years experience in positions with increasing responsibility involving line management of workers and technical and professional people, with particular emphasis on start up or turn around situations where ability to analyze requirements, conceive and execute effective operating staffing and control plans has been proven. Ability to develop and implement organizational goals within time and financial constraints.

EDUCATION

B.A. Architecture, Syracuse University, Syracuse, N.Y.
B.S. Engineering, Michigan State University, East Lansing, Mich.
M.B.A. University of New Haven, New Haven, CT.

PROFESSIONAL ACCOMPLISHMENTS

GENERAL MANAGEMENT

Managed operation with 400 individuals in various capacities including engineering professionals and janitorial workers. Set-up and developed organization from scratch with only a minimal carry-over of personnel. Developed policies and procedures for the organization. Expanded the capabilities of the organization without increases in staffing. Implemented purchasing, materials management, work scheduling, and communications systems. Part of management team responsible for negotiating union contracts. Negotiated lease agreements. Oversaw production line operation with reduction in costs. Developed strategy for funding ongoing deferred maintenance projects.

FINANCIAL MANAGEMENT

Responsible for operating budget in excess of \$14,000,000 annually with a utilities budget over \$20,000,000 and concurrent capital projects in excess of \$5,000,000. Prepared, justified, and executed successful short and medium range financial plans. Designed personnel tracking systems for controlling sick, vacation, and overtime for large organization.

ENERGY MANAGEMENT

Cost avoided approximately \$22,000,000 over five years. Implemented metering projects that assisted in the recovering of an additional \$2,000,000/year through overhead recovery. Set-up central boiler plant with capability for dual fuels. Oversaw the implementation of central energy management systems capable of monitoring and controlling building systems for over 40 buildings. Managed over \$20,000,000 utility budget with central steam plant capability. Planned the building of new \$26,000,000 central energy complex. Managed \$800,000 annual capital energy management program.

CONSTRUCTION

Field superintendent and project manager for more than 60 projects with individual contracts up to \$26,000,000. Managed projects from planning phase to completion within time and budget. Instituted efficiency measures that resulted in construction time reductions. Managed up to 10 projects concurrently over significant distances. Implemented controls and revisions resulting in cost savings/cost avoidances.

FACILITIES

Managed more than 7,000,000 square feet of residential, commercial, academic and research facilities. Supervised personnel involved with custodial, grounds, electrical, carpentry, plumbing and HVAC maintenance. Designed and implemented computer aided maintenance control and service control systems. Conceived and installed computer managed energy conservation program. Started capital renewal program with investment of \$7,000,000 annually. Implemented space inventory system for 8,000,000 square feet in one year. Designed projects including home construction and interior alterations.

ENGINEERING

Set-up engineering production lines. Developed new engineering procedures that saved over \$500,000 annually through use of new materials. Implemented purchasing procedures and quality control inspection program. Oversaw trouble shooting of equipment and production lines.

PERSONAL DATA

Married, U.S. Citizen, Wife - Associate Professor Yale University, Excellent health, hobbies include - gardening, collecting art.

EMPLOYMENT HISTORY:

Columbia University

1982 - present

Director - Facilities Operations

Responsible for the management of facilities operations and maintenance activities for academic and administrative facilities. Manage staff of over 400 and budget of \$34,000,000 annually. Responsible for managing capital renewal activity of over \$7,000,000/year. Report to Vice President, Facilities Management.

1981 - 1982

Manager, Facilities Management Systems

Responsible for the design and implementation of facilities management systems. Systems developed included work order tracking, capital projects tracking, deferred maintenance, utilities management and space management. Successful in the showing of need for ongoing capital renewal program.

Self Employed Consultant

1980 - 1981

Consultant to Columbia University

Responsible for implementation of space management system. Supervised an inspection of all property for the development of a deferred maintenance data base.

ITT Rayonier

1979 - 1980

Supervisor of Facilities

Responsible for supervising the construction of new corporate headquarters and subsequent move, with move on time. After move, managed facilities operations including mail operations, purchasing, communications, and designed all changes to the building.

Atlantic Bancorporation

1976 - 1979

Construction Officer

Acted as project manager for all statewide construction activities with total project responsibility. Set-up prototype program for new branch banks. Completed new operations center in occupied space without disruption of computer activities. Move made of computers within 12 hours. Designed minor alterations.

Self Employed

1974 - 1976

Home Designer

Designed homes based on client needs in conjunction with contractor.

Syracuse University

1972 - 1974

Architecture Student

While in school, worked as graduate assistant, helping analyze and complete data for government research projects. Collected data for space inventory system.

Fuller Brush Company

1972

Packaging Engineer

Responsible for the testing of new packages and materials. Designed new packages and purchased materials.

Scovil Manufacturing Company

1968 - 1971

Packaging Engineer

Served as staff engineer in corporate planning office. Promoted to position with divisional responsibility where had total control of packaging processes including purchasing of materials and equipment, trouble shooting and packaging design. Oversaw packaging operations at multi-state locations.